### First Quarter Financial Results for the Fiscal Year Ending 31 October 2025

# **Supplementary Materials**

7 March 2025





### **Contents**

1. Financial Results for the First Quarter of FY2025	3
2. Earnings Forecast for the FY2025	8
3. R&D expenses, Capital investment and Depreciation	10
4. Measures for Shareholder Returns	1







### Financial Results for the First Quarter of FY2025

(u	nit:	¥	bil	lion)
\				,

43.4

1Q 2025

39.3

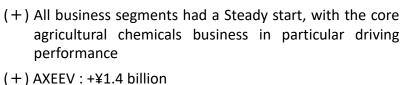
1Q 2024

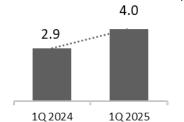
(differ + billion)				
	1Q 2024 results	1Q 2025 results	Change (Amount)	Change (%)
Net Sales	39.3	43.4	+4.1	+10%
Gross Profits	8.4	9.6	+1.2	+14%
Operating Income	2.9	4.0	+1.1	+36%
Ordinary Income	3.6	5.0	+1.5	+42%
Net income attributable to owners of parent	2.5	4.0	+1.5	+61%
Ref.) Average of exchange rates	¥/US\$=145	¥/US\$=154		

**Sales** 

### **Operating Income**







PYTD +¥1.1billion

(+) Increase in sales of agricultural chemicals

(+) Increase in sales of fine chemicals

\* PYTD : Prior Year-To-Date



## Financial Results by Business Segment

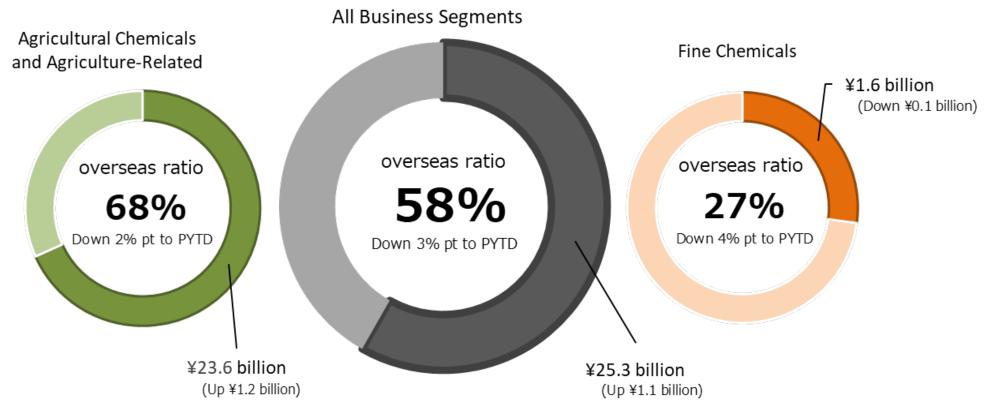
(drift: + billion)		1Q 2024 Results	1Q 2025 Results	Change (Amount)	Change (%)
Net Sales		39.3	43.4	+4.1	+10%
_	Agricultural Chemicals and Agriculture-Related	31.9	34.6	+2.7	+8%
	Fine Chemicals	5.4	5.9	+0.5	+10%
	Other	1.9	2.8	+0.9	+45%
Operating Income		2.9	4.0	+1.1	+36%
-	Agricultural Chemicals and Agriculture-Related	2.8	3.6	+0.8	+28%
	Fine Chemicals	0.3	0.6	+0.3	+112%
	Other	0.2	0.3	+0.0	+19%
	(Adjustment)	-0.4	-0.4	-0.1	-

Agricultural Chemicals
and Agriculture-Related
Fine Chemicals
Other





### Overseas Sales and Ratio for the FY2025



\* PYTD: Prior Year-To-Date



\* PYTD: Prior Year-To-Date

### Summary of the FY2025

#### All Business Segments

Net Sales 43.4 billion (PYTD +4.1B)

Operating Income 44.0 billion (PYTD +41.1B)

Ordinary Income \$5.0 billion (PYTD +\\$1.5B)

- All business segments had a Steady start
- Positive effects gained from yen depreciation

#### **Agricultural Chemicals and Agriculture-Related**

Net Sales 434.6 billion (PYTD +42.78) Operating Income 43.6 billion (PYTD +40.88)

- In markets outside Japan, while sales of herbicide AXEEV to the U.S. and Argentina declined, sales to Australia increased thanks to legal actions against patent infringing products and sales to Brazil also increased due to enhanced sales promotion
- In the Japanese market, sales of fungicide DISARTA and herbicide EFFEEDA remained strong

#### **Fine Chemicals**

Net Sales **¥5.9** billion (PYTD +**¥**0.5B)

Operating Income  $\mathbf{\$0.6}$  billion (PYTD + $\mathbf{\$0.3B}$ )

- Sales volume of bismaleimides increased due to strong demand in the field of electronic materials for generative AI servers
- Sales volume of amines were strong

#### Other

- Sales in the printing business and the logistics business remained flat
- New construction in the construction business were steady





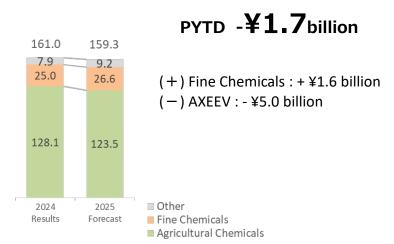


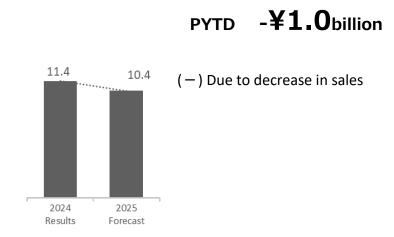
### Earnings Forecast for the FY2025 (PYTD)

Unit: Billions of Yen

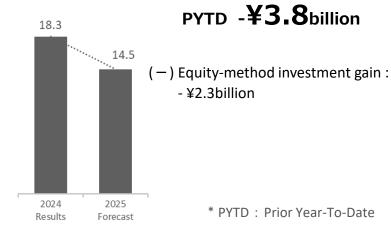
		2024 Results	2025 Forecast	Change (Amount)	Change (%)
Net Sales		161.0	159.3	-1.7	-1%
	Agricultural Chemicals and Agriculture-Related	128.1	123.5	-4.6	-4%
	Fine Chemicals	25.0	26.6	+1.6	+7%
	Other	7.9	9.2	+1.3	+16%
Operating I	Income	11.4	10.4	-1.0	-8%
Ordinary In	ncome	18.3	14.5	-3.8	-21%
Net income	e attributable to owners of parent	13.6	10.9	-2.7	-20%
	Ref.) Average of exchange rates	¥/US\$=151	¥/US\$=150		







#### **Ordinary Income**





R&D expenses, Capital investment and Depreciation



### R&D expenses, Capital investment and Depreciation

#### **R&D** expenses

FY2024 Results

¥7.0 billion



FY2025 Forecast ¥**7.1** billion

- (Factors) More focus on development of overseas markets
  - Promotion of R&D activities utilizing cutting edge technology

#### **Capital investment**

FY2024 Results ¥ 9.9 billion



FY2025 Forecast ¥ **8.5** billion

(Factors)

- Renewal of production equipment and R&D facilities
- Construction of new plant

#### **Depreciation**

FY2024 Results

¥ 5.3 billion



FY2025 Forecast ¥ **5.2** billion



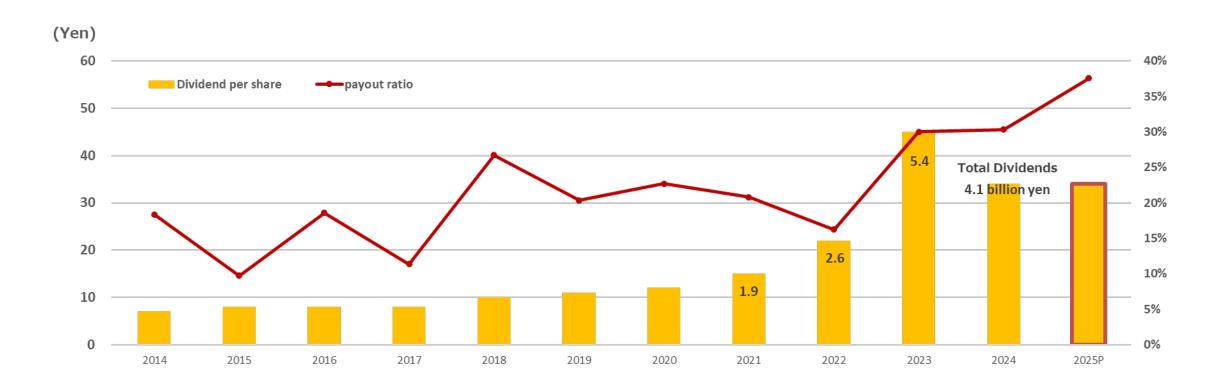




### Measures for Shareholder Returns

#### Target dividend payout ratio of 30% or more

FY2025 dividend: Interim dividend ¥10 + Year-end dividend ¥24 = Annual dividend ¥34 per share (payout ratio: 37.5%)





Statements in this document regarding earnings forecasts and other forward-looking statements are expectations based on information available at the time the material was prepared and include potential risks and uncertainties. Actual results may differ from these earnings forecasts due to a variety of factors.

Please be aware that neither the Company nor the information provider will be liable for any damages incurred based on this information.

Information other than information on the Company and its affiliated companies is based on publicly available information and the accuracy of such information is not guaranteed.

> <Inquiries> KUMIAI CHEMICAL INDUSTRY CO., LTD. Corporate Planning Section, Corporate Planning & Coordination Department, Corporate

> > Please also see the Company's website. http://ir.kumiai-chem.co.jp/en/index.html

Planning & Coordination Division