

First Quarter Financial Results for the Fiscal Year Ending 31 October 2025

2 April 2025

Financial Results for the First Quarter of the FY2025—Overview

(unit: ¥ billion)

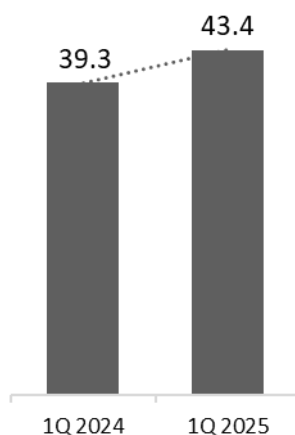
	1Q 2024 results	1Q 2025 results	Change (Amount)	Change (%)
Net Sales	39.3	43.4	+4.1	+10%
Gross Profits	8.4	9.6	+1.2	+14%
Operating Income	2.9	4.0	+1.1	+36%
Ordinary Income	3.6	5.0	+1.5	+42%
Net income attributable to owners of parent	2.5	4.0	+1.5	+61%

Ref.) Average of exchange rates

¥/US\$=145

¥/US\$=154

Sales

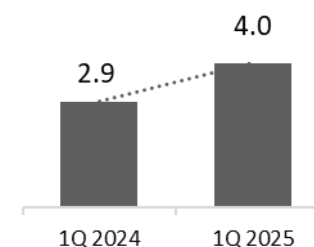


* PYTD + **¥4.1** billion

(+) All business segments had a Steady start, with the core agricultural chemicals business in particular driving performance

(+) AXEEV : +¥1.4 billion

Operating Income



PYTD + **¥1.1** billion

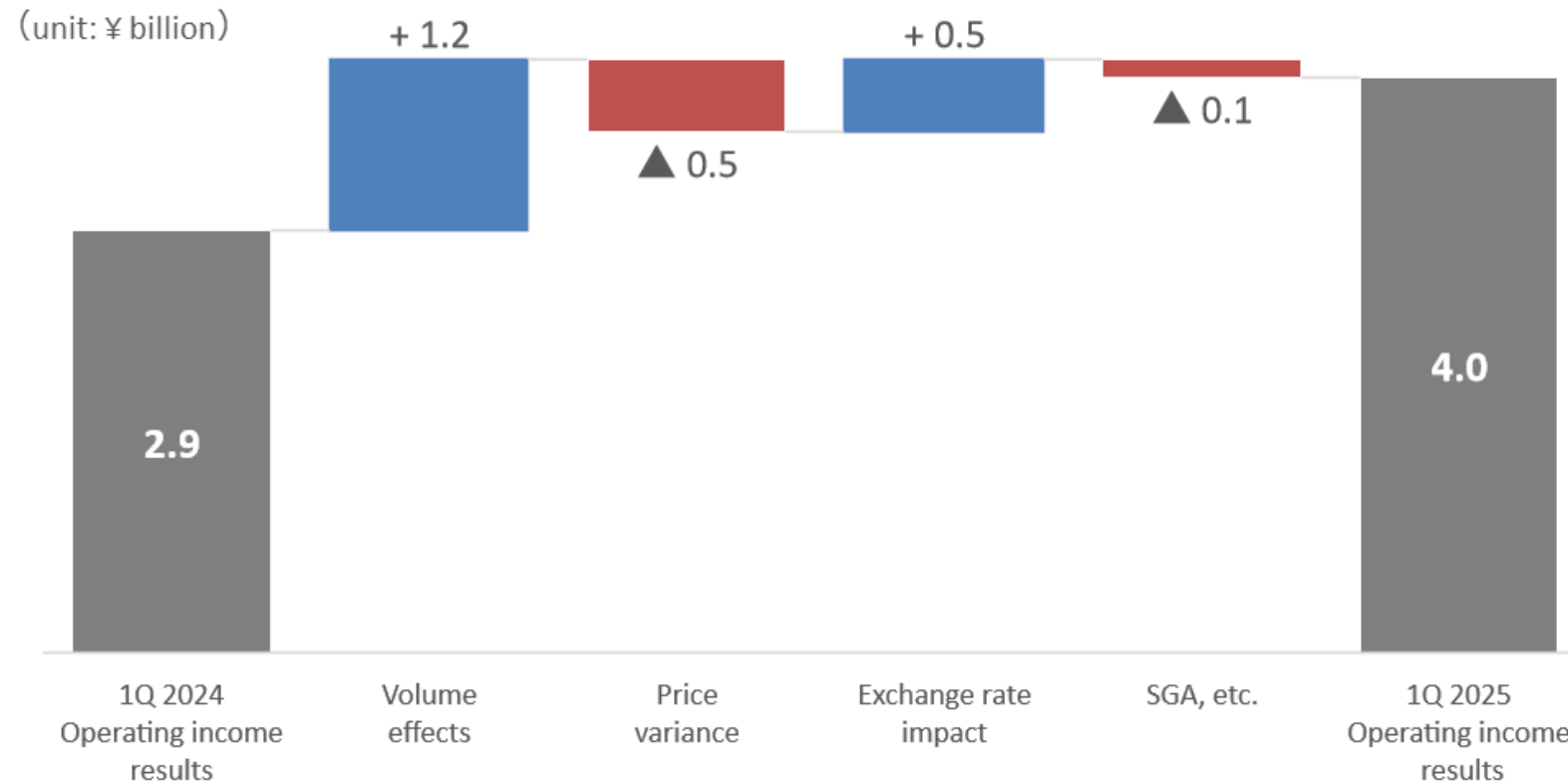
(+) Increase in sales of agricultural chemicals

(+) Increase in sales of fine chemicals

* PYTD : Prior Year-To-Date

Financial Results for the First Quarter of the FY2025

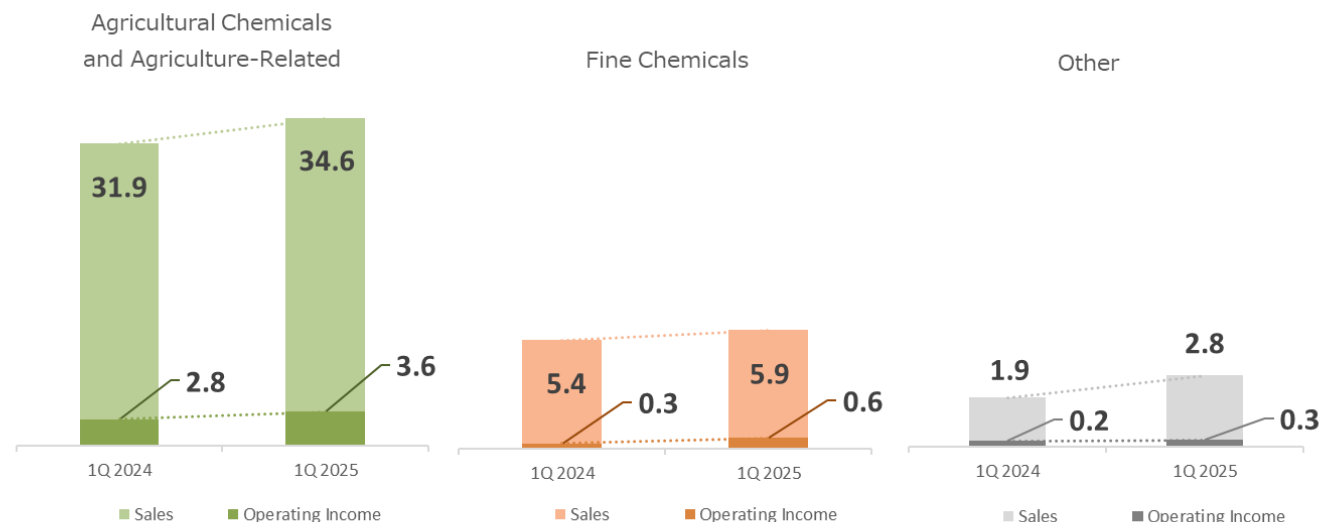
—Factors Affecting Changes in Operating Income



Financial Results for the First Quarter of the FY2025—Financial Results by Business Segment

(unit: ¥ billion)

	1Q 2024 Results	1Q 2025 Results	Change (Amount)	Change (%)
Net Sales	39.3	43.4	+4.1	+10%
Agricultural Chemicals and Agriculture-Related	31.9	34.6	+2.7	+8%
Fine Chemicals	5.4	5.9	+0.5	+10%
Other	1.9	2.8	+0.9	+45%
Operating Income	2.9	4.0	+1.1	+36%
Agricultural Chemicals and Agriculture-Related	2.8	3.6	+0.8	+28%
Fine Chemicals	0.3	0.6	+0.3	+112%
Other	0.2	0.3	+0.0	+19%
(Adjustment)	-0.4	-0.4	-0.1	-



Financial Results for the First Quarter of the FY2025

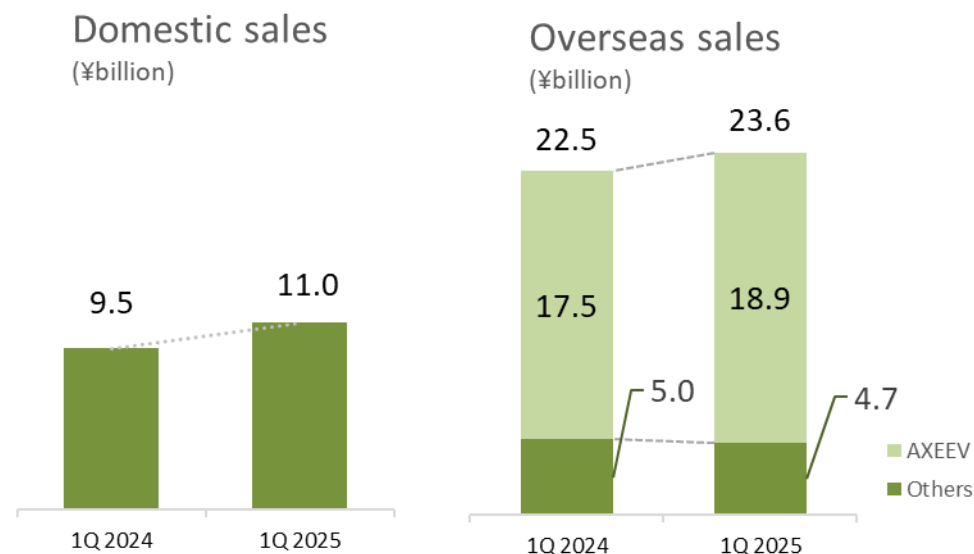
—Agricultural Chemicals and Agriculture-Related Businesses

Domestic

- Steady sales of herbicide for paddy rice including herbicide EFEEEDA
- Steady Sales of products for nursery boxes for paddy rice including fungicides DISARTA

Overseas

- In markets outside Japan, while sales of herbicide AXEEV to the U.S. and Argentina declined, sales to Australia increased thanks to legal actions against patent infringing products and sales to Brazil also increased due to enhanced sales promotion



AXEEV Sales Overview



U.S.

FY2025 (Forecast Sales: ¥45.0 billion / Prior Year Sales: ¥42.0 billion)

1Q FY2024 (Actual Sales: ¥10.6 billion / Prior Year Sales: ¥11.5 billion)

- Sales declined ¥9 billion PYTD, but were generally as planned
- Some shipments were ahead of schedule



Australia

FY2025 (Forecast Sales: ¥2.3 billion / Prior Year Sales: ¥3.2 billion)

1Q FY2024 (Actual Sales: ¥4.9 billion / Prior Year Sales: ¥1.5 billion)

- Legal action were successful as expected and significantly exceeded the annual plan

AXEEV Sales Overview



Argentina

FY2025 (Forecast Sales: ¥10.2 billion / Prior Year Sales: ¥13.9 billion)

1Q FY2024 (Actual Sales: null / Prior Year Sales: ¥2.2 billion)

- No sales results due to late shipments
- Uncertainty about the impact of generics entry increased slightly



Brazil

FY2025 (Forecast Sales: ¥6.2 billion / Prior Year Sales: ¥9.2 billion)

1Q FY2024 (Actual Sales: ¥3.3 billion / Prior Year Sales: ¥2.2 billion)

- Sales and profit increased due to enhanced sales promotion

Financial Results for the First Quarter of the FY2025

—Fine Chemicals Business

Chlorination

- Flat in sales Prior Year-To-Date

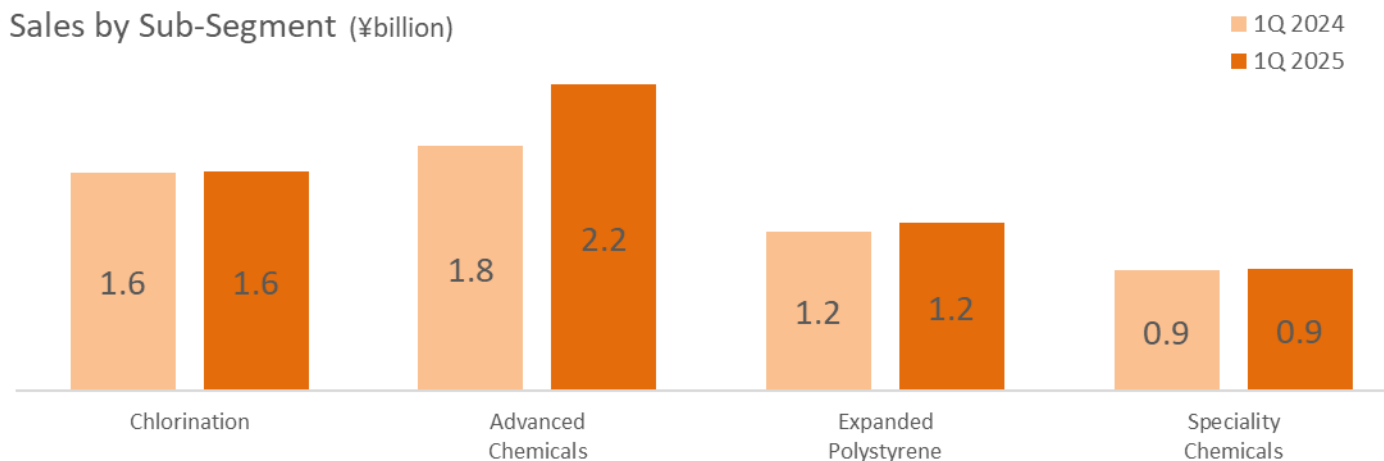
Advanced Chemicals

- Sales volume of bismaleimides increased due to strong demand in the field of electronic materials for generative AI servers
- Sales volume of amines were strong

Expanded Polystyrene & Speciality Chemicals

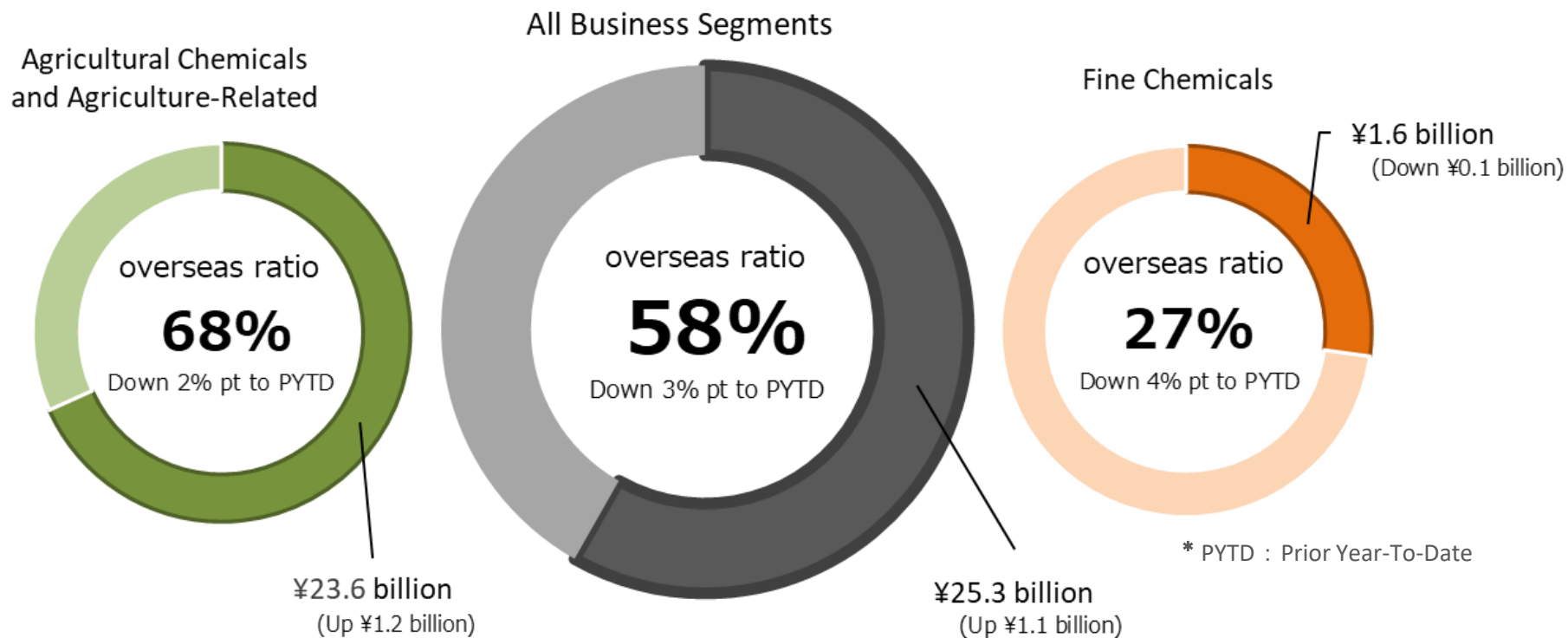
- Flat in sales Prior Year-To-Date

Net Sales by Sub-Segment (¥billion)



Financial Results for the First Quarter of the FY2025

—Overseas Sales and Ratio



Financial Results for the First Quarter of the FY2025—Summary of the FY2025

All Business Segments

* PYTD : Prior Year-To-Date

Net Sales	¥43.4 billion (PYTD +¥4.1B)	• All business segments had a Steady start
Operating Income	¥4.0 billion (PYTD +¥1.1B)	• Positive effects gained from yen depreciation
Ordinary Income	¥5.0 billion (PYTD +¥1.5B)	

Agricultural Chemicals and Agriculture-Related

Net Sales	¥34.6 billion (PYTD +¥2.7B)	• In markets outside Japan, while sales of herbicide AXEEV to the U.S. and Argentina declined, sales to Australia increased thanks to legal actions against patent infringing products and sales to Brazil also increased due to enhanced sales promotion
Operating Income	¥3.6 billion (PYTD +¥0.8B)	• In the Japanese market, sales of fungicide DISARTA and herbicide EFFEEDA remained strong

Fine Chemicals

Net Sales	¥5.9 billion (PYTD +¥0.5B)	• Sales volume of bismaleimides increased due to strong demand in the field of electronic materials for generative AI servers
Operating Income	¥0.6 billion (PYTD +¥0.3B)	• Sales volume of amines were strong

Other

Net Sales	¥2.8 billion (PYTD +¥0.9B)	• Sales in the printing business and the logistics business remained flat
Operating Income	¥0.3 billion (PYTD +¥0.0B)	• New construction in the construction business were steady

Earnings Forecast for the FY2025—Overview

(unit: ¥ billion)

	2024 Results	2025 Forecast	Change (Amount)	Change (%)
Net Sales	161.0	159.3	-1.7	-1%
Agricultural Chemicals and Agriculture-Related	128.1	123.5	-4.6	-4%
Fine Chemicals	25.0	26.6	+1.6	+7%
Other	7.9	9.2	+1.3	+16%
Operating Income	11.4	10.4	-1.0	-8%
Ordinary Income	18.3	14.5	-3.8	-21%
Net income attributable to owners of parent	13.6	10.9	-2.7	-20%

Ref.) Average of exchange rates

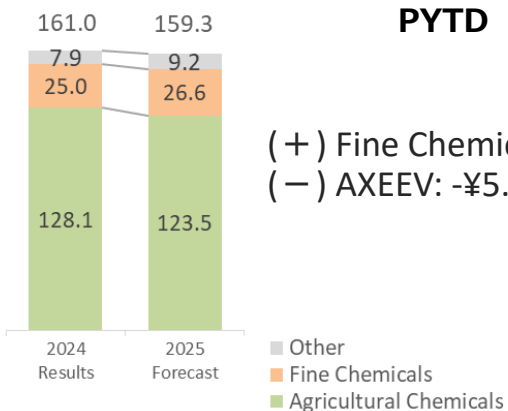
¥/US\$=151

¥/US\$=150

Sales

PYTD -¥1.7billion

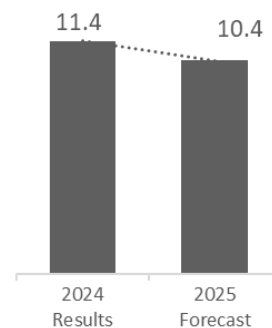
(+) Fine Chemicals: +¥1.6 billion
(-) AXEEV: -¥5.0 billion



Operating Income

PYTD -¥1.0billion

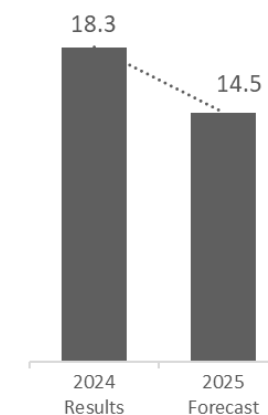
(-) Due to decrease in sales



Ordinary Income

PYTD -¥3.8billion

(-) Equity in earnings of affiliates :
-¥2.3billion



* PYTD : Prior Year-To-Date

Earnings Forecast for the FY2025—R&D Expenses, Capital Investment and Depreciation

R&D Expenses

FY2024 Results ¥ **7.0** billion ➔ FY2025 Forecast ¥ **7.1** billion

- (Factors)
- More focus on development of overseas markets
 - Promotion of R&D activities utilizing cutting edge technology

Capital Investment

FY2024 Results ¥ **9.9** billion ➔ FY2025 Forecast ¥ **8.5** billion

- (Factors)
- Renewal of production equipment and R&D facilities
 - Construction of new plant

Depreciation

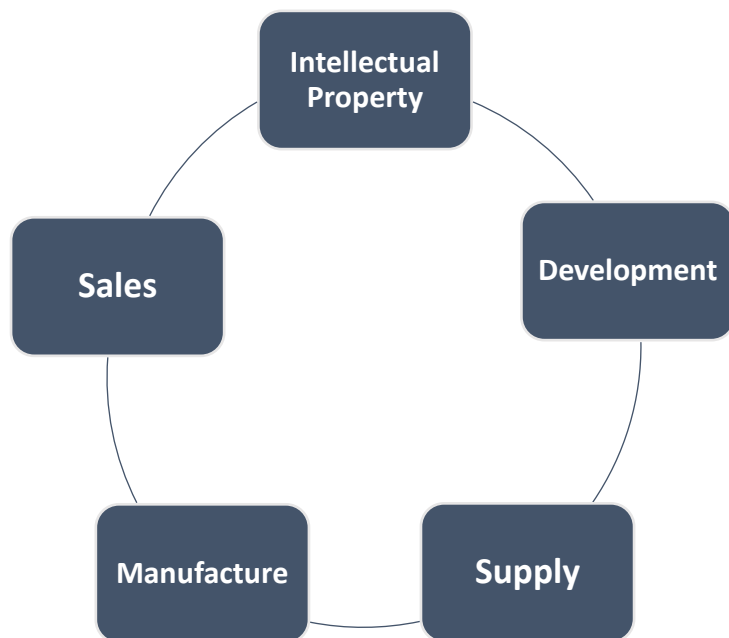
FY2024 Results ¥ **5.3** billion ➔ FY2025 Forecast ¥ **5.2** billion

AXEEV Sales Overview—Legal Action Relating to AXEEV

To date, has filed eleven lawsuits for patent infringement (six cases in China, country of manufacture and five cases in Australia, country of sales).

Two of these cases have resulted in prevailing settlements.

- Have taken Legal action in parallel for both countries, and released that fact on our corporate site
- Downloads from China and Australia have been especially high
- Such measures has been effective in deterring the entry of infringing products



- Intellectual property : patent Strategy, legal action
- Development : development of premix & use of other companies' active ingredient patents
- Supply : low cost and stable supply
- Manufacture : ensuring Quality , manufacture of formulation technologies , ESG
- Sales : price adjustment , consideration of new business models

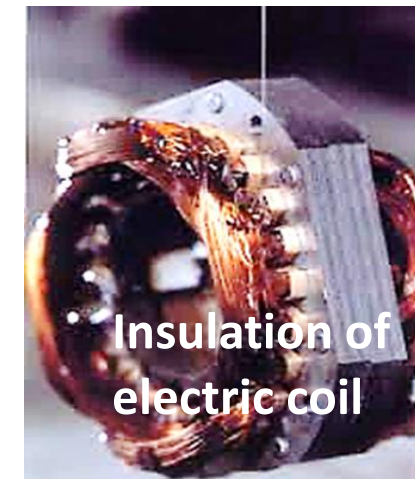
Fine Chemicals Business—Bismaleimides (BMI) Characteristics & Applications

(1) Optimal heat resistance and electrical properties for electronic components



(2) Used as varnish and coating materials by taking advantage of heat resistance and electrical insulation

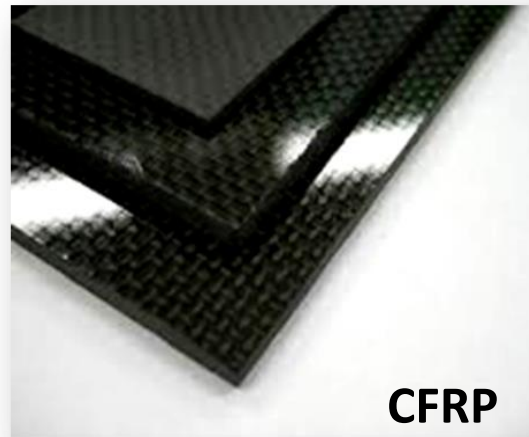
- Impregnation coating on motor coils, used for trains, etc.



Fine Chemicals Business—Bismaleimides (BMI) Characteristics & Applications

(3) Used in advanced composite materials by taking advantage of ultra-high heat resistance

- Carbon Fiber Reinforced Plastics (CFRP) pre-impregnated with bismaleimide (BMI) matrix resin are used in aircraft.



(4) Used in Rubber cross-linking agent by taking advantage of heat resistance and toughness

- Tires
- Anti-vibration rubber for automobiles and buildings



Fine Chemicals Business—Bismaleimides (BMI) Characteristics & Applications

■ Extensive product portfolio

Sales of BMI for electronic component applications remain particularly strong

Demand expansion due to positive growth in the semiconductor industry

■ BMI with excellent heat resistance and electrical properties

- Used as raw materials for high-performance resins

Potential for future application expansion

Aim to develop new customers and applications by meeting the high level of requirements such as high heat resistance, high strength, and low-dielectric

Thank you for your attention.

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Please also see the corporate website. <https://ir.kumiai-chem.co.jp/en/index.html>